

FOCUS FIRST

Who is your ideal client?

- 1. Get your worksheet from the Treasure Chest https://insidenews.co.uk/the-treasure-chest/ Nail down your perfect client profile
- 2. Check out founderpal.ai

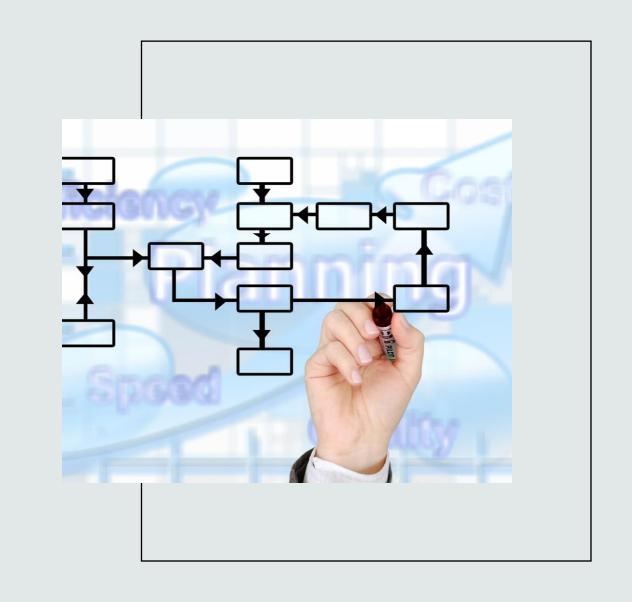


PLAN YOUR CUSTOMER JOURNEY

What will your customer experience from first contact to their fond farewell?

Systems rock!

HOT TIP
Check out Funnelytics.io to streamline your marketing information.



CONTENT IS YOUR

INFLUENCER

- 1. It reminds people that you exist
- 2. It establishes you as an authority in your industry
- 3. It gives you the opportunity to demonstrate your expertise

- 1. Get help with Claude ai (but edit it make it yours)
- 2. Check out blaze ai to create content

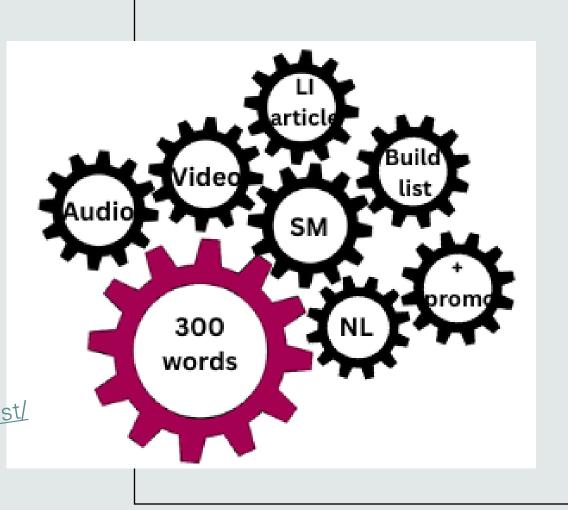


DON'T REINVENT THE WHEEL

300 words can feed your blog, social media, lead your newsletter - and much more.

HOT TIP

Get the Marketing Machine from the Treasure Chest https://insidenews.co.uk/the-treasure-chest/



MAKE VIDEO EASIER

Use video tools to deliver great content for socials

Invideo.io

Synthesia.ai

- 1. Try Opus.pro or Getmunch.com to clip social length clips from a longer video 2. Check out taja.ai to optimise your YouTube
 - videos



POLISH UP YOUR PRESENTATIONS

Create your presentation from a short brief:

Gamma.app

HOT TIP

Less is more! Remember a slide deck is a visual aid – not a verbal one!



REPURPOSE YOUR CONTENT

Videos can become blog posts – and vice versa

Voicepen.ai turns videos into blog posts and can transcribe audio into text

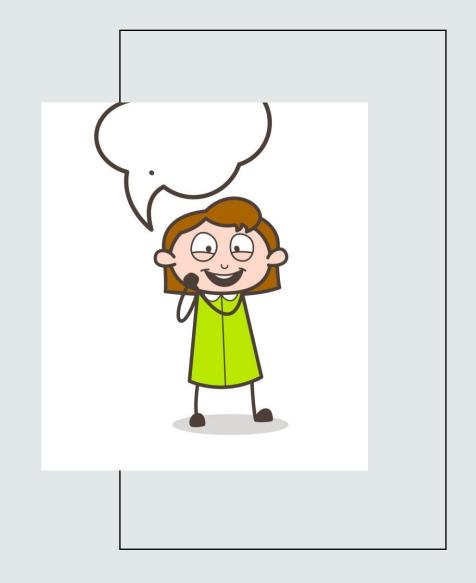


GET MORE ENGAGEMENT

Everyone loves a quiz or survey and posting a link on social media can improve your engagement.

Check out these survey tools: HOT TIPS

- 1. Surveymonkey.com
- 2. Tryinteract.com
- 3. ScoreApp.com

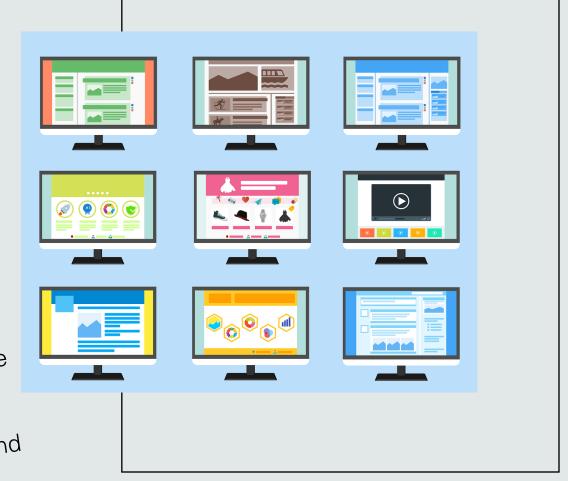


KEEP YOUR WEBSITE

ON TARGET

Make it a monthly task to review your website. Check links work, make sure the navigation is easy, keep the content fresh and relevant.

- 1. SemRush.com gives you stats on your website showing how your keywords perform. 2. SEObility.net crawls your website and finds
 - errors, problems with on-page optimisation and other problems.



NEED HELP?

Marketing strategy ◆ Blogs ◆ Newsletters ◆ Social media content & management ◆ email campaigns ◆ Landing pages ◆ Autoresponders ◆ Articles for the media ◆ Marketing funnels ◆ Lead magnets ◆
 And we help people to develop, write, publish and market non-fiction books.
 Contact me at:

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DOWNLOAD YOUR SLIDES HERE

